

No: 57 /HĐQT-2026

"Subject: Explanation of QIII 2026 Profit After Tax"

Quang Ninh, 20 October 2026

To:

- State Securities Commission of Vietnam.
- Hanoi Stock Exchange.

Quang Ninh School Book and Educational Equipment Joint Stock Company (hereinafter referred to as the "Company") would like to provide an explanation regarding the increase in post-tax profit for the third quarter of 2026 compared to the third quarter of 2025, with an increased variance of VND **3.416.342.459**, which is driven by the following primary reasons:

- Increase in guesthouse revenue.
- Decrease in loan interest expenses.

-Increase in textbook sales revenue: In 2026, there was a shift in the implementation of textbook supply for the 2026–2027 school year compared to the 2025–2026 school year. On December 26, 2025, the Ministry of Education and Training issued Decision No. 3588/QĐ-BGDĐT on selecting a standardized general education textbook curriculum for nationwide use. Accordingly, the textbook series "Connecting Knowledge to Life" (Ket noi tri thuc voi cuoc song) was selected for uniform use starting from the 2026–2027 academic year. The Company proactively developed procurement plans, organized the supply chain, and distributed the textbooks to fulfill the demands of educational institutions across Quang Ninh City. Consequently, textbook sales revenue in the third quarter of 2026 increased compared to the same period in 2025.

The Company hereby submits this explanation to inform the State Securities Commission, the Hanoi Stock Exchange, and our valued shareholders.

Sincerely!

Recipients:

- As addressed;
- Posted on the Company website;
- Office archives.

Chairman



Vu The Hoa